



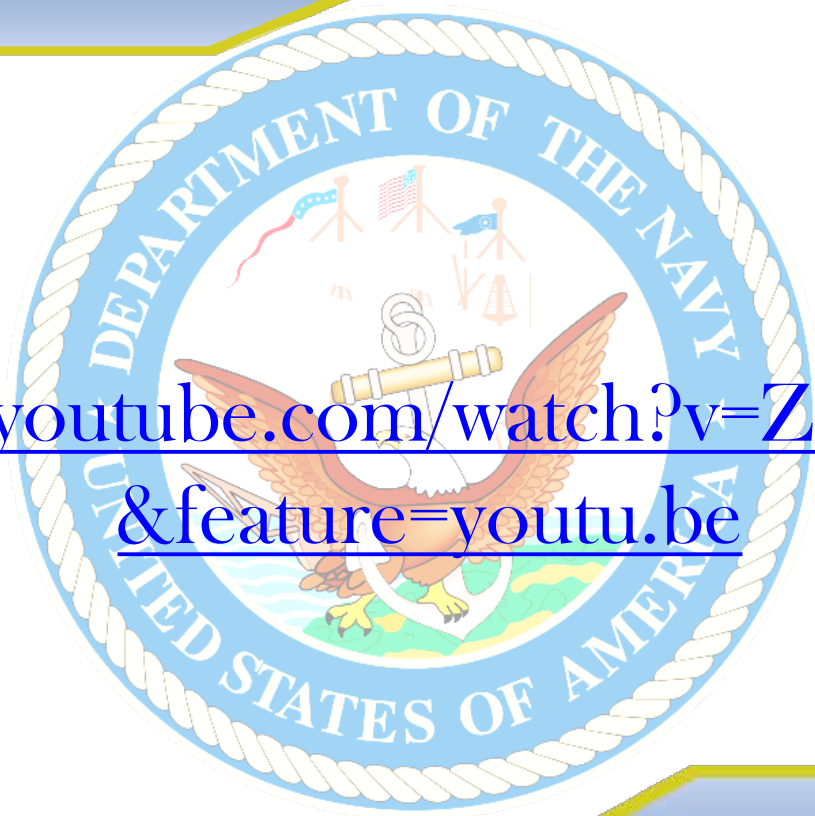
Department of the Navy Office of Small Business Programs

How Small Businesses Fit In Support of National Defense



Mr. Jimmy D. Smith
Director
Office of Small Business Programs

“Small Business...
The First Option”

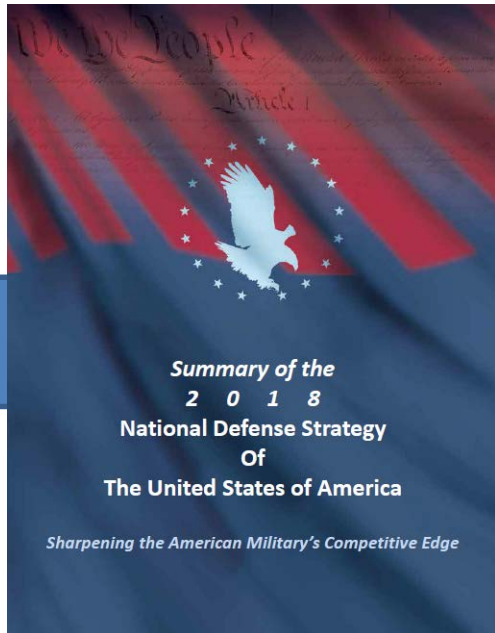


[https://www.youtube.com/watch?v=ZlB81ZLGonw
&feature=youtu.be](https://www.youtube.com/watch?v=ZlB81ZLGonw&feature=youtu.be)

“Small Business...
The First Option”

Strategic Alignment

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Three Lines of Effort

1. Lethality
2. Strengthen Alliances
3. Greater Performance and Affordability



Three Priorities

1. People
2. Capabilities
3. Processes



Three Focus Areas

1. People
2. Capabilities
3. Processes



Network

Department of the Navy Office of Small Business Programs

Government Buyers

Small Business Owners

Large
Contractors

Academia



Buying Commands

Department of the Navy Office of Small Business Programs



U.S. Marine Corps Installations and Logistics
(HQMC I&L)

www.iandl.marines.mil

703-604-3656



Ground Equipment



Marine Corps Systems Command
(MCSC)

www.marcorsyscom.marines.mil

703-432-3946



Ground Weapons and IT
Systems



Naval Facilities Engineering Command
(NAVFAC)

www.navfac.navy.mil

202-685-9129



Construction and Facilities



Strategic Systems Programs
(SSP)

www.ssp.navy.mil

202-433-7857



Strategic Weapons Systems
(Missile Systems)



Naval Supply Systems Command
(NAVSUP)

www.navsup.navy.mil

717-605-1663



Majority of Navy Buys, Services,
material, logistics, maritime,
aviation spares, etc.

<https://www.secnav.navy.mil/smallbusiness>

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Buying Commands cont'd

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Military Sealift Command (MSC)

www.msc.navy.mil/business

757-443-1435



Ocean Transportation



Naval Air Systems Command (NAVAIR)

www.navair.navy.mil/osbp

301-757-9044



Aviation



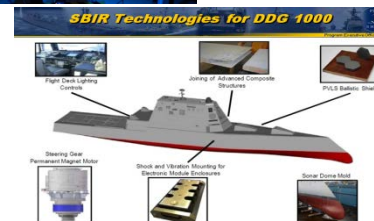
Naval Information Warfare Systems Command (NAVWAR)

www.spawar.navy.mil

619-524-7701



**Information Technology/
Communications**



**Research and
Development
(SBIR/STTR)**



Office of Naval Research (ONR)

www.onr.navy.mil

703-696-2607



Shipbuilding



Naval Sea Systems Command (NAVSEA)

www.navsea.navy.mil

202-781-2061

<https://www.secnav.navy.mil/smallbusiness>

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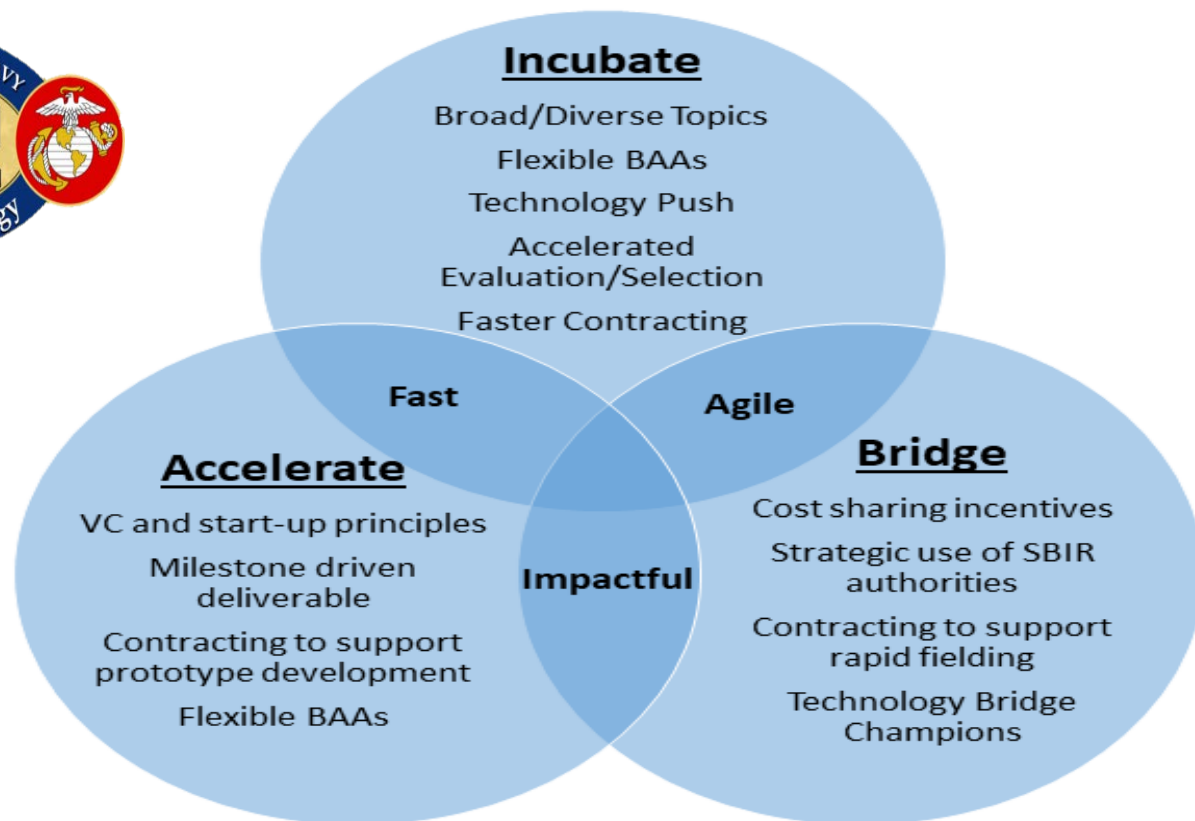
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Increase Greater Returns from the SBIR/STTR Program

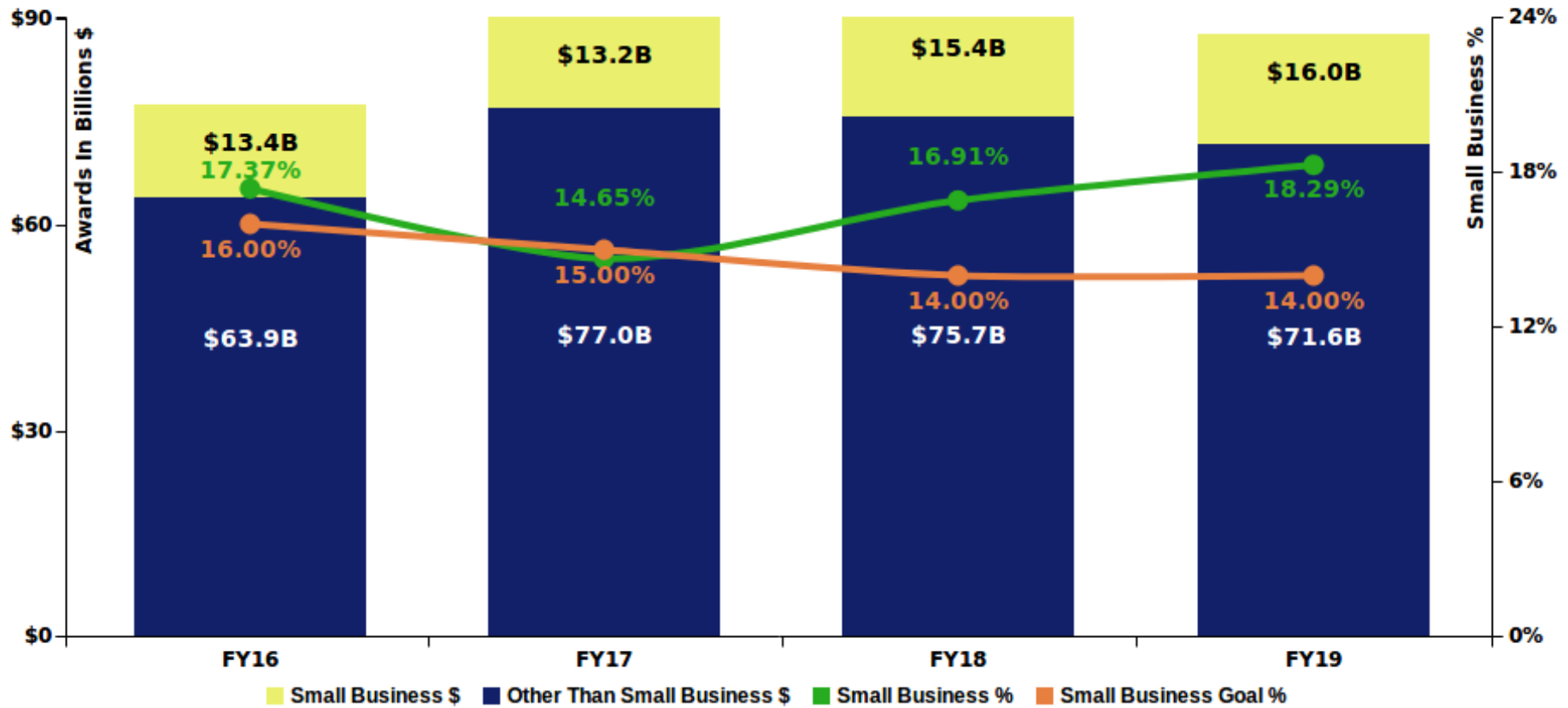
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Total and Small Business FY16-FY19 Award Trends

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Navy Overall and Small Business



Data for FY16, FY17, and FY18 are all from validated datasets, FY19 data is as of 30 September 2019

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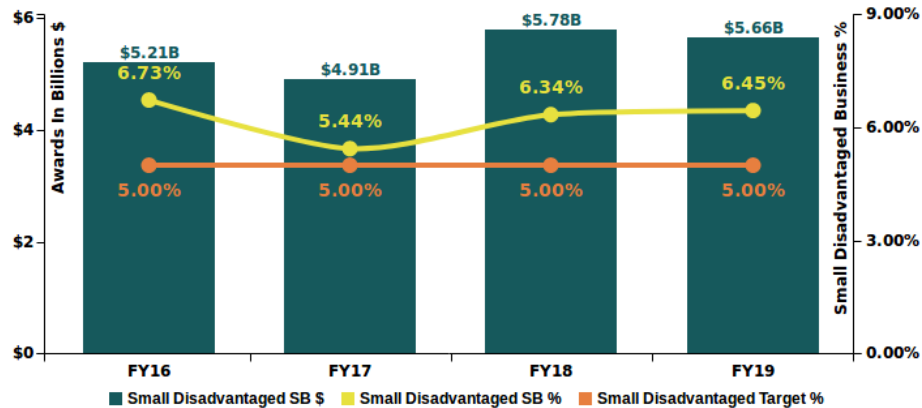
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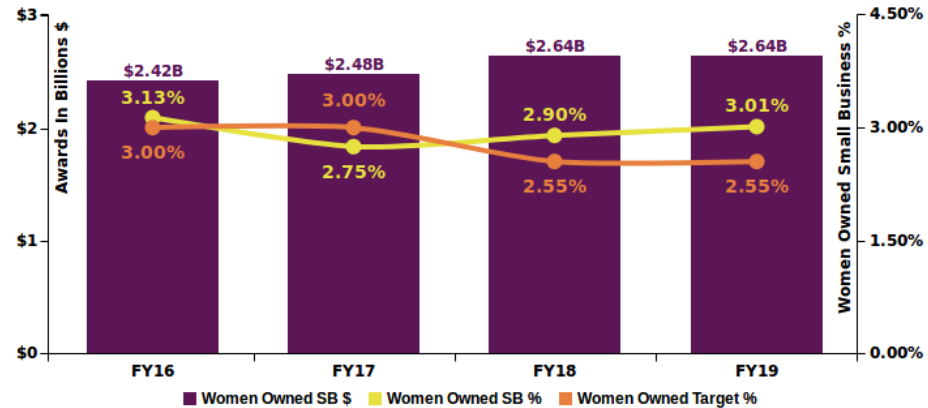
Socioeconomic Group FY16-FY19 Trends

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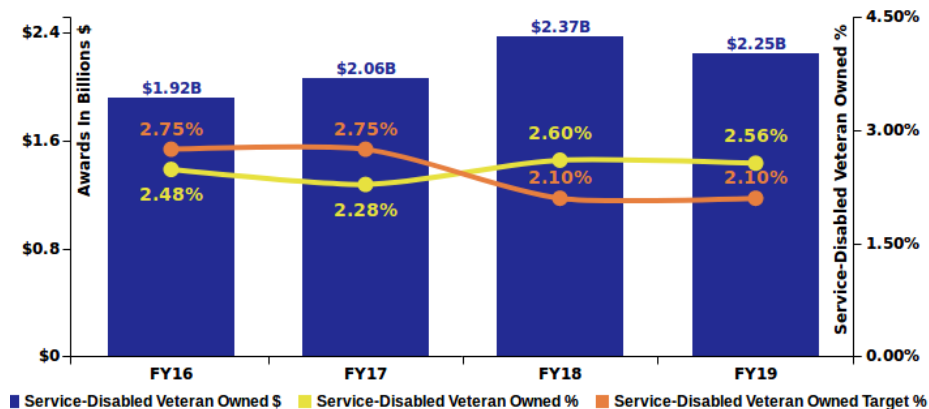
Small Disadvantaged



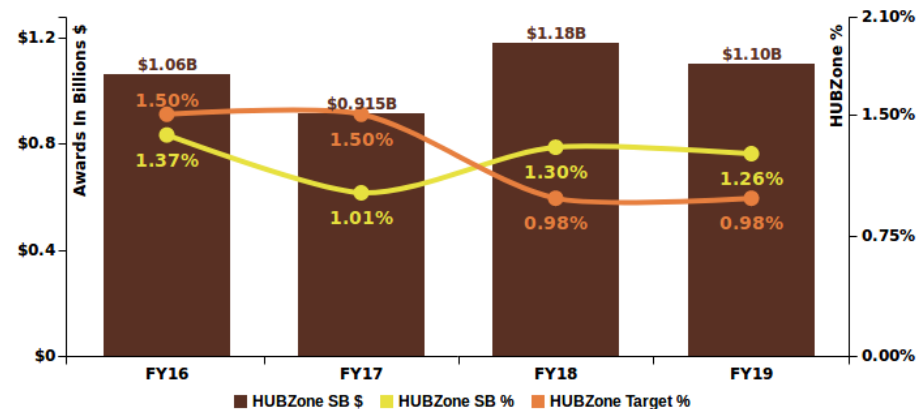
Women Owned Small Business



Service-Disabled Veteran Owned



HUBZone



Data for FY16, FY17, and FY18 are all from validated datasets, FY19 data is as of 30 September 2019

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facebook.com/NAVYOSBP



<https://www.youtube.com>

DON Office of Small Business Programs Channel



[/deptofnavysmallbusiness](https://deptofnavysmallbusiness)

<https://www.secnav.navy.mil/smallbusiness>

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Event Topics

- Learn How to Participate in DoD's Acquisition Public - Private Talent Exchange
- Section 809 Panel Recommendations & the Potential Impact on Small Businesses
- SeaPort-NxG
- How to Conduct Business with the Navy & Marine Corps
- The Rule Making Process & Government Industry Communications
- DON Small Business Utilization
- SBIR/STTR
- Being Procurement Ready
- Other Transaction Authority



Facebook LIVE

Visit the DON OSBP YouTube channel to view these videos.

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Questions

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